## Acknowledgement Statement

You understand and acknowledge that:
$\square$ The training you are about to take does not cover the entire scope of the program; and that
$\square$ You are responsible for knowing and understanding all handbooks, manuals, alerts, notices, and guidance, as well as any other forms of communication that provide further guidance, clarification, or instruction on operating the program.

## Course Introduction

## Course Outline and Objectives



## Foundations: Menu Planning Part II <br> course 0uitine

## Introduction <br> Course Objectives

Cycle Menu Overview Understanding cycle menu purpose, benefits, and process


Pre-Planning
Step 1: Balancing food costs, availability, and nutrition requirements

Building A Cycle Menu
Steps 2-6: Building threeweek cycle menu that includes required meal components

05 Incorporating USDA Foods Tips on how to use available USDA Entitlement Foods to build menus

## Part II Objectives and Outcomes

By the end of this course, participants will be able to:

- Understand how to create a cycle menu incorporating

USDA Foods while balancing:

- Food costs

Availability

- Student preference
$\square$ Nutrition requirements
$\square$ Understand steps in building a three-week cycle menu


## Gycle Menu Overview



## Cycle Menu Purpose and Benefits

## Menus repeated over a time period (~ 2-6 weeks).

Benefits Include:
$\square$ Planning and calculating amount of USDA Foods to request

- Quick grocery shopping
$\square$ Maximizes use of entitlement
Controls costs, saves time


## Cycle Menu Process



## Pre-Planning Step 1



# Pre-Planning: Considerations to Balance 

## Nutrition Requirements



## Pre-Planning:

## Pull Historical Data

- Start with Food

Production Records and
Student Preferences
White down list of student favorites


## What menu items

 have you seen asstudent favorites?

## Pre-Planning:

What kind of kitchen do you have?
-Can you bake, equip, etc.?
$\square$ Number of entrees to be served?


## Pre-Planning:

Nutrient analysis software is available and can help with analyzing:
$\square$ Calories
$\square$ Saturated fat
$\square$ Substitutions
$\square$ Extra grain for meal


## Menu Bullifing Steps 2-6

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## Step 2: Labeling Proteins

Label Proteins for the Week:

- Label menu days with proteins to ensure variety
-What protein will you assign to each day of the week?
- Chicken
- Vegetarian
- Beef
- Fish
- Pork

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \bar{x} \\ & 0 \\ & 0 \\ & 3 \end{aligned}$ | Beef | Chicken | Vegetarian | Chicken | Fish |
| $\begin{aligned} & y \\ & y \\ & 0 \\ & 3 \end{aligned}$ |  |  |  |  |  |
| $\begin{aligned} & m \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  |  |  |  |  |



## Step 3: Plan Entrees

- Plan Entrees Based on Assigned Proteins
- Use recipes for student favorites, USDA Foods, and existing inventory

Lunch Menu K-8

|  | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & r_{0} \\ & 3 \\ & 3 \end{aligned}$ | Beef <br> Hamburger |  |  |  |  |
| $\begin{aligned} & y \\ & 0 \\ & 0 \\ & 3 \end{aligned}$ |  |  |  |  |  |
| $\begin{aligned} & m \\ & 0 \\ & 0 \\ & 3 \end{aligned}$ |  |  |  |  |  |

## Step 4: Pair Fruits and Vegetables

Lunch Menu K-8
Plan most challenging fruit and vegetable subgroups first

Entrée: Burger

Mixed Vegetables (paired vegetable)

| Lunch Menu K-8 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Monday | Tuesday | Wednesday | Thursday | Friday |  |
|  | Hamburger | Baked <br> Chicken | Cheese <br> Enchilada | Chicken <br> Chalupa | Fish <br> Taco |  |



## Step 5: Add Variety

## Incorporate variety and meal appeal by:

- Adding a variety of colors to the plate
$\square$ Choosing fruits based on texture, color, shape
$\square$ Listing milk choices
$\square$ Adding condiments



## Step 5: <br> Add Variety

*Be sure to include condiments in your daily menus

Lunch Menu K-8


# Step 6. <br> Menu Building: Build Cycle 

## Step 6: Build Cycle

Build three-week cycle to start
$\square$ With supply chain issues, some may have moved to two-week cycles
$\square$ Look at last year's numbers and remove items that were low in popularity

## Cycle Menu Process



## Incorporating USDA Foods



## Terminology Changes



## USDA Foods



## Including USDA Foods in Cycle Menus

- Know products available
- Be aware of delivery capabilities
$\square$ Consider Processing Diversion vs. Direct Delivery (formerly Brown Box)
- Use of DoD Fresh
- Use of Local Grown (formerly Farm to School)
$\square$ Plan for unexpected changes; include matching commercial end products in bids


## Including USDA Foods in Cycle Menus: Serving Models

- Determine serving model
- Determine storage space availability
- cooler, freezer, dry storage
- Determine proper equipment
- Review staffing
- Review products with shorter shelf life
- Review inventory levels
- Talk to industry, brokers, etc.

Questions?

## WBSCM Transition Page QR Code:

Scan QR Code to visit the Food Distribution Program WBSCM Transition website


Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotape, American Sign Language), should contact the responsible state or local agency that administers the program or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

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1. mail:
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Office of the Assistant Secretary for Civil Rights
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(833) 256-1665 or (202) 690-7442; or
3. email:
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